



WestJet Corporate Real Estate & Airport Affairs

Tuesday January 12, 2016

Industry, corporate, and airport affairs

Corporate Real Estate / Airport Affairs

- Engagement with airport authorities, airline consultative committees, facilities and real estate management , review of ballots, engagement of local communities

Fuel & Environment

- Contracting and management of jet fuel, fuel consortia governance and fuel strategy, environmental regulatory compliance, environmental management system oversight

Regulatory & Government Affairs

- Engagement of all levels of government in Canada and abroad, bilateral air negotiations, market access, passenger facilitation regulations and policy

Ability to work with airports on range of issues

Working with network planning

Corporate Real Estate and Airport Affairs matrix

- Database of input from key operational and commercial groups

Business planning

- Provide input from matrix to help inform strategy and prioritize opportunities

New base feasibility / start-up process

- Determine feasibility of proposed new markets

Airport Development

- Work with both short term and long term network planning teams to ensure proposed airport development meets WS needs, now and in the future

Corporate real estate strategy

- Work with both short term and long term network planning teams to ensure facility needs support long term growth strategy



Thank you

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