



**REQUEST FOR PROPOSALS (RFP)  
FOR  
DYNAMIC MESSAGE SIGNS (DMS)  
SOLICITATION NO. 180053**

Issue Date: October 19, 2017

Pre-Proposal Conference: October 26, 2017 at 2:30 PM Eastern Time  
Wayne County Airport Authority  
Detroit Metropolitan Wayne County Airport  
Michael Berry Administration Building, Room 2-B (2<sup>nd</sup> Floor)  
11050 Rogell Drive, #602  
Detroit, Michigan 48242

**Important Notices:** Multiple construction projects are in progress at Detroit Metro Airport, so plan to arrive early. Additional information can be found via [www.metroairport.com](http://www.metroairport.com).

*As of 8/28/17, the Wayne County Airport Authority moved into the Michel Berry Administration Building (11050 Rogell Drive, Building 602, Detroit, MI 48242) attached to the North Terminal. The public enters at the north end of the North Terminal on the Departure Level. The closest parking is at the Big Blue Deck Parking Structure (walkway is on the 4<sup>th</sup> level). Curbside parking is no longer available. Building #602, located just before the North Terminal. The only public entrance is located inside of the North Terminal, at the north end of the Ticket Lobby Level (Departures Level). The only available parking is within the Big Blue Deck Parking Structure (walkway is on the 4<sup>th</sup> Level). Curbside parking for visitors and deliveries is no longer available.*

Pre-Proposal Question Deadline: November 1, 2017 at 2:00 PM Eastern Time  
Email: [purchasing.questions@wcaa.us](mailto:purchasing.questions@wcaa.us)  
(Reference Solicitation No. 180053 in all emails)

Proposal Deadline: November 16, 2017 at 2:00 PM Eastern Time  
(Late Proposals will not be accepted.)

Proposal Submittal Location: <https://www.mitn.info>  
Registration and Submittal technical assistance available by  
contacting MITN at 1-800-835-4603  
Monday – Friday, 8:00 AM – 7:30 PM EST  
*Free and Paid Subscription Registration Options Available*

Procurement Contact: Faye M. Northey  
Senior Solicitation Manager  
Phone: (734) 247-7900, Fax: (734) 955-5648  
[purchasing.questions@wcaa.us](mailto:purchasing.questions@wcaa.us)

**NOTE:** Detroit, Michigan 48242 is the mailing address of Detroit Metropolitan Wayne County Airport. The Detroit Metropolitan Airport is physically located within the boundaries of the City of Romulus, Michigan.



**DESCRIPTION:** Proposals are being solicited for the purpose of contracting for modern Dynamic Messaging Signs (DMS) to replace the current DMS, for Detroit Metropolitan Airport (Wayne County Airport Authority). These services will include the following:

- 1) Procurement of hardware for signage screens
- 2) Installation of new signage screens
- 3) Removal of old signage screens
- 4) Implementation of the software system to manage the signage and content
- 5) Maintenance and support for 10 years on the hardware
- 6) Maintenance and support for 10 years on the software
- 7) Installation of new support column (Optional)

To download this RFP, all attachments, and all addenda, access the Wayne County Airport Authority website at: <http://www.wcaa.us/Business/BusinessOpportunities/CurrentSolicitations.aspx> then select Michigan Intergovernmental Trade Network (MITN) link. This RFP may also be viewed and downloaded directly from the MITN website at [www.mitn.info](http://www.mitn.info).

To do business with the Airport Authority, the selected vendor must be registered through our on-line Vendor Self Service (VSS) to receive payments. Click the following web link to register: <https://wcaa.munisselfservice.com/Vendors/default.aspx>

Copies of this solicitation document and any issued Addenda may also be obtained from the Procurement Department. Please call (734) 247-7900 at least one (1) hour in advance to ensure the documents will be available.

(PCCS Tracking No. 17-301)